



## STRATEGIC DATA CENTER PARTNER

Expert delivery. Global scale. Local precision.





# TABLE OF CONTENTS

- 3 Global scale. Local precision
- 4 Build your future foundation
- 8 Your strategic data center partner
- 6 Expert delivery: igniting excellence
- 12 End-to-end partnership success

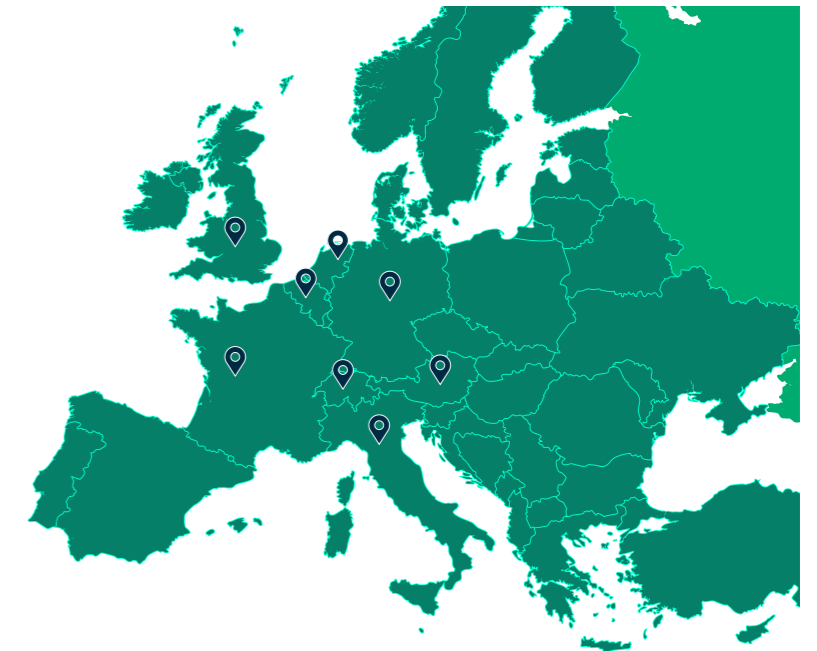
## Global scale. Local precision.

With expert delivery from beginning to end, Equans is the strategic data partner you need to meet your demands of modern data center development.

Over 300,000m<sup>2</sup>  
of IT space

Over 500 MW  
of IT power

+ 1,200  
highly skilled employees



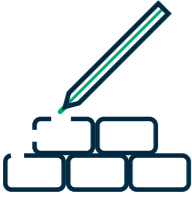
By drawing on the heritage of over 25 years of Bouygues Energies & Services and Equans expertise and legacy, we operate in over 8 European countries including – **Austria, Belgium, France, Germany, Italy, Netherlands, Switzerland**, and the **United Kingdom** – delivering data center projects for some of the world leading hyperscale and colocations provider.

# Build your future foundation

Thanks to the growth in cloud computing and an exponential increase in data requirements for technologies like AI, Internet of Things, the demand for scalable, high-capacity data centers is rising every year.

To meet the pace and scale required of a modern data center business, you need a partner who understands the process inside out, and who can deliver the highest possible standard of infrastructure for your investment.

Whatever your project - new build, fit-out, upgrade or retrofit - together, we can take it from idea to reality. We can support and manage every element of your projects, to consistently align your aims with the end result. We understand the complexities of your market and your projects, based on decades of delivering complex builds, and upgrades.



New Build



Fit-Out



Retrofit / Upgrade



Backed by Equans' financial strength and global resources, we are an authoritative and experienced voice in the market.

We have been in the market for years, as part of a global and diverse partnership. As well as being general contractors and supporting engineering considerations for data centers, we can help you navigate through financing options and always give the best advice to help you realise your ambitions within your budget.

## What does it mean for you?



### Quality

We deliver data centers that are built for now and the future. Our data centers deliver to the precise and demanding standards of colocation and hyperscaler businesses, every time.



### Scalability

We ensure our clients receive data centers that can scale to the most intense requirements, through high standardisation we meet client and customer needs across the whole region.



### Speed

We ensure the right time-to-market delivery of the data center for clients and customers, bringing facilities to life on time, every time, to meet colocation and hyperscaler's critical capacity plans.

# Your **strategic** data center partner

With Equans Data Centers, you will have a partner who can help you unlock strategic value across every aspect of your data center projects throughout the design, build, and commissioning process. We are unique in our ability to provide clients with our complete in-house expertise across many facets of consulting, architecture, construction, and engineering.

We apply our decades of experience to create cutting-edge, sustainable, and reliable data center infrastructure, combining global services standardisation with local supply chain partners and teams who can identify your exact requirements.

We work with you at every step of your journey, to ensure your every choice and priority is actioned, in a way that fits with local conditions. As your one point of contact from beginning to end, we can simplify the journey and handle the intricacies of your supplier networks and data center development. We are technically excellent, with a focus on reducing business risk and exposure.



**Design**



**Build**



**Commissioning**

# More than delivery

We are a partner, not just a contractor. Our mission is to understand your vision for your data centers in-depth, understanding the specific requirements and challenges at each stage of your project, so we can build the exact facilities needed to fulfil that vision for today and for the future.

By delivering high quality, scalable data centers at the best possible speed, we give your business:

## **Complete clarity on cost**

As your strategic data center partner, you will always know - with total transparency - where you are with your investment.

## **Absolute certainty**

We enable your business to move forward with its plans based on the certainty of having the data center and capacity you need.

## **Guarantee low risk**

With Equans Data Centers, your project will be delivered with low level risk that can be planned and carefully managed.

## **Accelerated delivery, revenue and advantage**

As your strategic partner, we enable your business to always be delivering on driving revenue, competing and innovating in the market more easily.





## Expert delivery: igniting excellence

With proven expertise and experience delivering major data centers for both hyperscaler and colocation clients, we can provide a comprehensive partnership and delivery model to help you succeed. We guarantee the utmost quality and reliability in everything what we do.

## What makes us different?

### In-house expertise and high quality standards



Our goal is to meet the very highest data center specifications and standards underpinned by a deep understanding of data center operations. This is why we have on hand an in-house team of experts who know data centers inside and out. You can benefit from our expertise ensuring comprehensive and tailored solutions.

### Total control of the supply chain



We already have local teams on the ground, who can help bring our standardised operating model to life which increases certainty and reduces risk. We also own every part of the supply chain for your data center project, which gives you more certainty to meet outcome priorities and deliver data center performance.



### Global reach with local delivery



Wherever you are and wherever you need to build or modernise your data center, we can support you from end to end. Our standardised way of working is designed to ensure consistent quality across locations and clients while leveraging decades of local knowledge and experience to remain adaptable.

Our unique global and localised approach is anchored by a single point of contact. One that empowers us to standardise efficiently while catering to your needs and elevating your experience.

### A shared commitment to constant improvement



Our people are highly specialised, and can handle your design and build – architectural, mechanical, electrical, security and communications challenges with flexibility, accuracy and speed.

## End-to-end partnership success

### Solving our customer's greatest strategic challenges.

Whatever the scale or scope of your new project, we work from the same principles. We are an extension of your team and do not rest until we understand your strategic imperatives, project details, and intended outcomes as well as you do.

We take a fully integrated approach to your technical challenges, identifying and ensuring the accelerated delivery of your strategic vision yielding long term sustainable outcomes for your business.

We are proud of the range and depth of hyperscale and colocation data center projects we have delivered and enabled with our clients, working within budget and on time, every time.



# Our customer's stories



**VIRTUS Stockley Park Campus,  
Stockley Park, London**  
Data Halls: 37,000m<sup>2</sup>  
IT Power: 86MW



**VIRTUS Data Centres, LONDON4,  
Slough**  
Data Halls: 10,600m<sup>2</sup>  
IT Power: 27MW



**Confidential Data Centre,  
UK**  
Data Halls: 13,000m<sup>2</sup>  
IT Power: 40MW



**Digital Realty, PAR12  
Paris**  
Data Halls: 5,500m<sup>2</sup>  
IT Power: 12MW



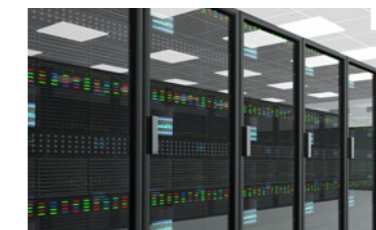
**Interxion, MRS3,  
Marseille**  
Data Halls: 6,900m<sup>2</sup>  
IT Power: 16.6MW



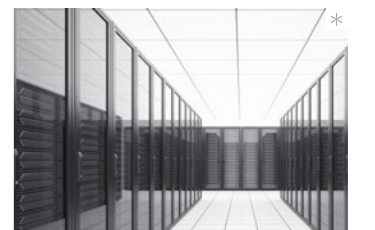
**EQUINIX, PA10,  
Paris**  
Data Halls: 3,750m<sup>2</sup>  
IT Power: 4.7MW



**Stack Infrastructure,  
Milan**  
Data Halls: 16,000m<sup>2</sup>  
IT Power: 16MW



**Confidential Data Centre,  
Italy**  
Data Halls: 3,600m<sup>2</sup>  
IT Power: 6MW



**Confidential Data Centre,  
Germany**  
Data Halls: 17,880m<sup>2</sup>  
IT Power: 56MW





# STEP UP YOUR DATA CENTER GAME

**If you want to realise or progress your data center strategy, we can help.**

We are confident in our proven ability to offer the localised expertise, global reach and end-to-end project delivery needed to ensure the best results, with the lowest risk.

Talk to our team today. They will be available to listen to your challenges and needs so we can work together to provide a unique strategy tailored to them.

## Get in touch

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If you want more information about who we are, what we do and why we are exceptionally positioned to support your needs, you can visit us at:

[www.equansdatacenters.com](http://www.equansdatacenters.com)

